



# Real Estate

## 2008 4th Quarter

### MARKET REPORT



#### Tri County Demographics

Population  
449,225

Persons Age 25 to 64  
51.3%

Persons Age 65+  
10.3%

Median Household Income  
\$46,558

November 2008  
Regional Lansing Unemployment Rate  
7.4%

Michigan Unemployment Rate  
9.1%

Regional Lansing Labor Force  
245,173

Michigan, Labor Force,  
4,917,258

#### REGIONAL LANSING RESIDENTIAL SALES SUMMARY

	4th Quarter 2008	4th Quarter 2007
Units Sold	867	816
Value Sold	\$89,555,898	\$110,944,176
Average Days on Market (DOM) <small>Does not include rellst history.</small>	76	83
Average Sale Price	\$103,294	\$135,961
Average Active List Price	\$163,535	\$174,865
Active Listings Price vs Sold Price	63.16%	77.75%
Asking Price / Sold Price %	93.73%	94.77%
Available Residential Listings	3,449	4,063
Market Surplus	10.9 months	13.9 months

Unit residential sales increased 6.25% compared to 2007 4th quarter.

Volume of sales decreased by 19.28%

Average home price decreased 24.03%

Available listings decreased 15.11%

Active listings had a 36.84% average inflated asking price, while listings that sold averaged only 6.27% higher list price than sold price.

Regional Lansings Labor Force decreased 2.54% compared to November 2007 and Michigan Labor Force also decreased 1.75% during the same period.

Published by,



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Delta/Lansing  
321-1000  
886-5100

DeWitt  
668-9700

Down Town  
Stadium District  
908-3030

East Lansing  
332-5100

Holt  
694-7393

Okemos  
349-1000  
349-4406



## LANSING CITY LIMITS

	10/1/08 - 12/31/08	10/1/07 - 12/31/07	%
	<u>4th Quarter</u>	<u>4th Quarter</u>	<u>Difference</u>
<b><u>LANSING - 01 NW</u></b>			
Total Active Residential Listings	270	334	-19%
Average List Price	\$78,331	\$87,810	-11%
# Sales	81	68	19%
Average Sale Price	\$39,558	\$59,108	-33%
Average Days on Market	53	70	Less 17 Days
<b><u>LANSING - 03 NE</u></b>			
Total Active Residential Listings	255	291	-12%
Average List Price	\$76,951	\$87,865	-12%
# Sales	70	58	21%
Average Sale Price	\$44,573	\$47,515	-6%
Average Days on Market	85	65	Plus 20 Days
<b><u>LANSING - 05 SW</u></b>			
Total Active Residential Listings	377	466	-19%
Average List Price	\$86,712	\$99,528	-13%
# Sales	119	101	18%
Average Sale Price	\$43,683	\$73,055	-40%
Average Days on Market	63	73	Plus 10 Days
<b><u>LANSING - 07 SE</u></b>			
Total Active Residential Listings	299	345	-13%
Average List Price	\$75,091	\$88,878	-16%
# Sales	59	67	-12%
Average Sale Price	\$47,325	\$64,545	-27%
Average Days on Market	72	81	Plus 9 Days
<b><u>LANSING SUMMARY</u></b>			
Total Active Residential Listings	1201	1436	-16%
Average List Price	\$79,271	\$91,020	-13%
# Sales	329	294	12%
Average Sale Price	\$43,785	\$61,056	-28%
*Average Days on Market	68	72	Plus 4 Days

\*Does Not include relist history.

#1 in Greater Lansing  
Sales & Marketing

## SURROUNDING COMMUNITIES



	10/1/08 - 12/31/08 4th Quarter	10/1/07 - 12/31/07 4th Quarter	% Difference
<b><u>EAST LANSING - 09</u></b>			
Total Active Residential Listings	177	163	9%
Average List Price	\$229,886	\$234,452	-2%
# Sales	33	41	-20%
Average Sale Price	\$154,245	\$231,809	-33%
Average Days on Market	79	74	Plus 5 Days
<b><u>HOLT/DIMONDALE - 11</u></b>			
Total Active Residential Listings	222	292	-24%
Average List Price	\$177,878	\$190,910	-7%
# Sales	67	58	16%
Average Sale Price	\$128,763	\$141,586	-9%
Average Days on Market	88	81	Plus 7 Days
<b><u>DEWITT - 21</u></b>			
Total Active Residential Listings	138	169	-18%
Average List Price	\$240,088	\$264,356	-9%
# Sales	27	29	-7%
Average Sale Price	\$205,930	\$246,331	-16%
Average Days on Market	95	78	Plus 17 Days
<b><u>WAVERLY - 61</u></b>			
Total Active Residential Listings	148	172	-14%
Average List Price	\$142,430	\$146,026	-2%
# Sales	42	44	-5%
Average Sale Price	\$102,986	\$123,069	-16%
Average Days on Market	78	90	Less 12 Days
<b><u>GRAND LEDGE - 62</u></b>			
Total Active Residential Listings	274	286	-4%
Average List Price	\$201,695	\$208,727	-3%
# Sales	61	45	36%
Average Sale Price	\$147,718	\$187,816	-21%
Average Days on Market	98	96	Stable
<b><u>OKEMOS - 81</u></b>			
Total Active Residential Listings	150	172	-13%
Average List Price	\$294,659	\$325,405	-9%
# Sales	25	39	-36%
Average Sale Price	\$242,733	\$247,439	-2%
Average Days on Market	83	107	Less 24 Days
<b><u>HASLETT - 82</u></b>			
Total Active Residential Listings	124	141	-12%
Average List Price	\$309,163	\$328,293	-6%
# Sales	37	26	42%
Average Sale Price	\$175,051	\$221,036	-21%
Average Days on Market	69	96	Less 27 Days
<b><u>SURROUNDING SUMMARY</u></b>			
Total Active Residential Listings	1233	1395	-12%
Average List Price	\$227,971	\$242,596	-6%
# Sales	292	282	4%
Average Sale Price	\$165,347	\$199,869	-17%
*Average Days on Market	84	89	Less 5 Days

\*Does Not include relist history.

## RURAL COMMUNITIES



	10/1/08 - 12/31/08	10/1/07 - 12/31/07	%
	<u>4th Quarter</u>	<u>4th Quarter</u>	<u>Difference</u>
<b><u>EATON RAPIDS - 12</u></b>			
Total Active Residential Listings	155	191	-19%
Average List Price	\$162,232	\$180,691	-10%
# Sales	42	38	11%
Average Sale Price	\$92,350	\$124,828	-26%
Average Days on Market	57	95	Less 38 Days
<b><u>MASON - 13</u></b>			
Total Active Residential Listings	145	198	-27%
Average List Price	\$206,649	\$189,639	9%
# Sales	32	26	23%
Average Sale Price	\$121,058	\$156,583	-23%
Average Days on Market	61	66	Less 5 Days
<b><u>LESLIE - 14</u></b>			
Total Active Residential Listings	40	36	11%
Average List Price	\$142,109	\$154,900	-8%
# Sales	11	8	38%
Average Sale Price	\$58,418	\$129,368	-55%
Average Days on Market	69	109	Less 40 Days
<b><u>ST. JOHNS - 22</u></b>			
Total Active Residential Listings	125	170	-26%
Average List Price	\$181,772	\$199,393	-9%
# Sales	30	35	-14%
Average Sale Price	\$101,393	\$153,854	-34%
Average Days on Market	82	70	Plus 12 Days
<b><u>BATH - 41</u></b>			
Total Active Residential Listings	54	68	-21%
Average List Price	\$225,260	\$202,493	11%
# Sales	17	19	-11%
Average Sale Price	\$114,185	\$122,262	-7%
Average Days on Market	60	49	Plus 11 Days
<b><u>LAINGSBURG - 42</u></b>			
Total Active Residential Listings	45	70	-36%
Average List Price	\$206,707	\$228,469	-10%
# Sales	8	12	-33%
Average Sale Price	\$127,675	\$178,971	-29%
Average Days on Market	54	64	Less 10 Days
<b><u>PERRY - 43</u></b>			
Total Active Residential Listings	66	89	-26%
Average List Price	\$184,289	\$195,735	-6%
# Sales	13	17	-24%
Average Sale Price	\$106,960	\$128,906	-17%
Average Days on Market	60	79	Less 19 Days
<b><u>MORRICE - 44</u></b>			
Total Active Residential Listings	19	21	-10%
Average List Price	\$159,116	\$149,567	6%
# Sales	3	10	-70%
Average Sale Price	\$58,667	\$142,010	-59%
Average Days on Market	116	104	Plus 12 Days

## RURAL COMMUNITIES

### POTTERVILLE - 63

Total Active Residential Listings	31	38	-18%
Average List Price	\$163,009	\$168,858	-3%
# Sales	13	11	18%
Average Sale Price	\$100,962	\$145,012	-30%
Average Days on Market	75	98	Less 23 Days

### CHARLOTTE - 64

Total Active Residential Listings	140	170	-18%
Average List Price	\$147,180	\$166,981	-12%
# Sales	44	29	52%
Average Sale Price	\$98,646	\$112,655	-12%
Average Days on Market	98	89	Plus 9 Days

### PORTLAND - 65

Total Active Residential Listings	98	96	2%
Average List Price	\$160,974	\$171,979	-6%
# Sales	21	15	40%
Average Sale Price	\$98,496	\$124,958	-21%
Average Days on Market	94	150	Less 56 Days

### WILLIAMSTON - 83

Total Active Residential Listings	97	85	14%
Average List Price	\$261,056	\$283,059	-8%
# Sales	12	20	-40%
Average Sale Price	\$130,211	\$244,095	-47%
Average Days on Market	92	97	Less 5 Days

### RURAL SUMMARY

Total Active Residential Listings	1015	1232	-18%
Average List Price	\$183,363	\$190,980	-4%
# Sales	246	240	2%
Average Sale Price	\$100,752	\$146,959	-31%
*Average Days on Market	77	89	Less 12 Days

\*Does Not include relist history.

## ALL COMMUNITIES SUMMARY

	10/1/08 - 12/31/08	10/1/07 - 12/31/07	%
	4th Quarter	4th Quarter	Difference
Total Active Residential Listings	3449	4063	-15%
Average List Price	\$163,535	\$174,865	-6%
# Sales	867	816	6%
Average Sale Price	\$103,294	\$135,961	-24%
*Average Days on Market	76	83	Less 7 Days

\*Does Not include relist history.

## FOURTH QUARTER - AVERAGE SOLD LIST PRICE TO SALE PRICE COMPARISON

<u>Lansing City Limits</u>	<u>Avg List Price</u>	<u>Avg Sale Price</u>	<u>% Ratio</u>
Lansing - 01 NW	\$42,558	\$39,558	92.95%
Lansing - 03 NE	\$48,792	\$44,573	91.35%
Lansing - 05 SW	\$46,241	\$42,683	92.31%
Lansing - 07 SE	\$49,739	\$47,325	95.15%
<u>Surrounding Communities</u>			
East Lansing - 09	\$163,703	\$154,245	94.22%
Holt/Dimondale - 11	\$137,180	\$128,763	93.86%
DeWitt - 21	\$216,263	\$205,930	95.22%
Waverly - 61	\$109,055	\$102,986	94.43%
Grand Ledge - 62	\$152,976	\$147,718	96.56%
Okemos - 81	\$260,371	\$242,733	93.23%
Haslett - 82	\$184,896	\$175,051	94.68%
<u>Rural Communities</u>			
Eaton Rapids - 12	\$98,590	\$92,350	93.67%
Mason - 13	\$127,499	\$121,058	94.95%
Leslie - 14	\$61,497	\$58,418	94.99%
St. Johns - 22	\$110,001	\$101,393	92.17%
Bath - 41	\$118,374	\$114,185	96.46%
Laingsburg - 42	\$138,563	\$127,675	92.14%
Perry - 43	\$117,729	\$106,960	90.85%
Morris - 44	\$64,900	\$58,667	90.40%
Potterville - 63	\$106,215	\$100,962	95.05%
Charlotte - 64	\$108,718	\$98,646	90.74%
Portland - 65	\$108,043	\$98,496	91.16%
Williamston - 83	\$138,583	\$130,211	93.96%
<b>Avg List Price, Sale Price &amp; Ratio's:</b>	<b>\$117,847</b>	<b>\$110,460</b>	<b>93.73%</b>

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**Okemos**  
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# Real Estate

## 2008 Year to Date

### MARKET REPORT

## REGIONAL LANSING RESIDENTIAL SALES

### LANSING CITY LIMITS



	1/1/08 - 12/31/08	1/1/07 - 12/31/07	%
	<u>Year to Date</u>	<u>Year to Date</u>	<u>Difference</u>
<b><u>LANSING - 01 NW</u></b>			
Average List Price of Sold Listings	\$52,442	\$76,412	-31%
# Sales	358	326	10%
Average Sale Price	\$48,485	\$73,257	-34%
Average Days on Market	67	68	Stable
<b><u>LANSING - 03 NE</u></b>			
Average List Price of Sold Listings	\$60,011	\$88,065	-32%
# Sales	325	292	11%
Average Sale Price	\$55,625	\$84,468	-34%
Average Days on Market	80	68	Plus 12 Days
<b><u>LANSING - 05 SW</u></b>			
Average List Price of Sold Listings	\$60,522	\$89,824	-33%
# Sales	503	434	16%
Average Sale Price	\$57,033	\$86,178	-34%
Average Days on Market	77	68	Plus 9 Days
<b><u>LANSING - 07 SE</u></b>			
Average List Price of Sold Listings	\$58,490	\$84,421	-31%
# Sales	346	314	10%
Average Sale Price	\$54,750	\$80,846	-32%
Average Days on Market	78	79	Stable
<b><u>LANSING SUMMARY</u></b>			
Average List Price of Sold Listings	\$57,866	\$84,681	-32%
# Sales	1532	1366	12%
Average Sale Price	\$53,973	\$81,187	-34%
*Average Days on Market	76	71	Plus 5 Days

\*Does Not include relist history.

## SURROUNDING COMMUNITIES



	1/1/08 - 12/31/08	1/1/07 - 12/31/07	%
	<u>Year to Date</u>	<u>Year to Date</u>	<u>Difference</u>
<b><u>EAST LANSING - 09</u></b>			
Average List Price of Sold Listings	\$176,276	\$231,002	-24%
# Sales	203	221	-8%
Average Sale Price	\$167,124	\$218,798	-24%
Average Days on Market	87	81	Plus 6 Days
<b><u>HOLT/DIMONDALE - 11</u></b>			
Average List Price of Sold Listings	\$144,180	\$159,966	-10%
# Sales	280	266	5%
Average Sale Price	\$137,746	\$154,490	-11%
Average Days on Market	84	89	Less 5 Days
<b><u>DEWITT - 21</u></b>			
Average List Price of Sold Listings	\$212,100	\$248,818	-15%
# Sales	139	155	-10%
Average Sale Price	\$202,215	\$241,703	-16%
Average Days on Market	92	88	Plus 4 Days
<b><u>WAVERLY - 61</u></b>			
Average List Price of Sold Listings	\$112,679	\$132,735	-15%
# Sales	181	175	3%
Average Sale Price	\$108,407	\$128,828	-16%
Average Days on Market	73	74	Stable
<b><u>GRAND LEDGE - 62</u></b>			
Average List Price of Sold Listings	\$161,807	\$188,461	-14%
# Sales	248	274	-9%
Average Sale Price	\$154,967	\$181,088	-14%
Average Days on Market	100	98	Stable
<b><u>OKEMOS - 81</u></b>			
Average List Price of Sold Listings	\$262,173	\$270,175	-3%
# Sales	182	195	-7%
Average Sale Price	\$247,889	\$259,316	-4%
Average Days on Market	102	86	Plus 16 Days
<b><u>HASLETT - 82</u></b>			
Average List Price of Sold Listings	\$227,249	\$279,459	-19%
# Sales	128	143	-10%
Average Sale Price	\$215,808	\$266,417	-19%
Average Days on Market	89	92	Less 3 Days
<b><u>SURROUNDING SUMMARY</u></b>			
Average List Price of Sold Listings	\$185,209	\$215,802	-14%
# Sales	1,361	1,429	-5%
Average Sale Price	\$176,308	\$207,234	-15%
*Average Days on Market	90	87	Plus 3 Days

\*Does Not include relist history.

## RURAL COMMUNITIES



	1/1/08 - 12/31/08	1/1/07 - 12/31/07	%
	<u>Year to Date</u>	<u>Year to Date</u>	<u>Difference</u>
<b><u>EATON RAPIDS - 12</u></b>			
Average List Price of Sold Listings	\$112,943	\$141,840	-20%
# Sales	167	154	8%
Average Sale Price	\$108,049	\$137,280	-21%
Average Days on Market	80	79	Stable
<b><u>MASON - 13</u></b>			
Average List Price of Sold Listings	\$149,517	\$168,052	-11%
# Sales	153	154	-1%
Average Sale Price	\$143,844	\$163,653	-12%
Average Days on Market	90	104	Less 14 Days
<b><u>LESLIE - 14</u></b>			
Average List Price of Sold Listings	\$73,941	\$122,624	-40%
# Sales	45	36	25%
Average Sale Price	\$71,240	\$116,669	-39%
Average Days on Market	70	65	Plus 5 Days
<b><u>ST. JOHNS - 22</u></b>			
Average List Price of Sold Listings	\$125,855	\$153,743	-18%
# Sales	142	121	17%
Average Sale Price	\$116,028	\$149,312	-22%
Average Days on Market	85	88	Less 3 Days
<b><u>BATH - 41</u></b>			
Average List Price of Sold Listings	\$141,499	\$178,499	-21%
# Sales	59	73	-19%
Average Sale Price	\$134,854	\$169,780	-21%
Average Days on Market	65	79	Less 14 Days
<b><u>LAINGSBURG - 42</u></b>			
Average List Price of Sold Listings	\$143,736	\$182,085	-21%
# Sales	53	51	4%
Average Sale Price	\$134,259	\$173,634	-23%
Average Days on Market	93	77	Plus 16 Days
<b><u>PERRY - 43</u></b>			
Average List Price of Sold Listings	\$152,120	\$141,226	8%
# Sales	65	70	-7%
Average Sale Price	\$143,498	\$133,732	7%
Average Days on Market	94	78	Plus 16 Days
<b><u>MORRICE - 44</u></b>			
Average List Price of Sold Listings	\$105,132	\$123,073	-15%
# Sales	22	22	0%
Average Sale Price	\$87,906	\$117,568	-25%
Average Days on Market	91	137	Less 46 Days

## RURAL COMMUNITIES



### POTTERVILLE - 63

Average List Price of Sold Listings	\$126,199	\$150,927	-16%
# Sales	50	52	-4%
Average Sale Price	\$120,259	\$147,875	-19%
Average Days on Market	102	88	Plus 14 Days



### CHARLOTTE - 64

Average List Price of Sold Listings	\$109,926	\$137,852	-20%
# Sales	185	155	19%
Average Sale Price	\$103,335	\$133,092	-22%
Average Days on Market	95	103	Less 8 Days



### PORTLAND - 65

Average List Price of Sold Listings	\$114,128	\$155,305	-27%
# Sales	68	67	1%
Average Sale Price	\$108,474	\$141,722	-23%
Average Days on Market	99	124	Less 25 Days



### WILLIAMSTON - 83

Average List Price of Sold Listings	\$187,490	\$256,157	-27%
# Sales	64	83	-23%
Average Sale Price	\$179,792	\$237,220	-24%
Average Days on Market	90	106	Less 16 Days



### RURAL SUMMARY

Average List Price of Sold Listings	\$128,541	\$159,282	-19%
# Sales	1,073	1,038	3%
Average Sale Price	\$120,962	\$151,795	-20%
*Average Days on Market	88	94	Less 6 Days

\*Does Not include relist history.



## ALL COMMUNITIES SUMMARY



	1/1/08 - 12/31/08	1/1/07 - 12/31/07	%
	Year to Date	Year to Date	Difference
Average List Price of Sold Listings	\$123,872	\$153,255	-19%
# Sales	3966	3833	3%
Average Sale Price	\$117,081	\$146,739	-20%
*Average Days on Market	84	84	Stable
Market Surplus	9.45	11.75	Months

\*Does Not include relist history.



## **YEAR-TO-DATE - AVERAGE SOLD LIST PRICE TO SALE PRICE COMPARISON**

<b><u>Lansing City Limits</u></b>	<b><u>Avg List Price</u></b>	<b><u>Avg Sale Price</u></b>	<b><u>% Ratio</u></b>
Lansing - 01 NW	\$52,442	\$48,485	92.45%
Lansing - 03 NE	\$60,011	\$55,625	92.69%
Lansing - 05 SW	\$60,522	\$57,067	94.29%
Lansing - 07 SE	\$58,490	\$54,750	93.61%
<b><u>Surrounding Communities</u></b>			
East Lansing - 09	\$176,276	\$167,124	94.81%
Holt/Dimondale - 11	\$144,180	\$137,746	95.54%
DeWitt - 21	\$212,100	\$202,215	95.34%
Waverly - 61	\$112,679	\$108,407	96.21%
Grand Ledge - 62	\$161,807	\$154,967	95.77%
Okemos - 81	\$262,173	\$248,182	94.66%
Haslett - 82	\$227,249	\$215,808	94.97%
<b><u>Rural Communities</u></b>			
Eaton Rapids - 12	\$112,943	\$108,049	95.67%
Mason - 13	\$149,517	\$143,844	96.21%
Leslie - 14	\$73,941	\$71,240	96.35%
St. Johns - 22	\$125,855	\$116,028	92.19%
Bath - 41	\$141,499	\$134,854	95.30%
Laingsburg - 42	\$143,736	\$134,259	93.41%
Perry - 43	\$152,120	\$143,498	94.33%
Morris - 44	\$105,132	\$87,906	83.61%
Potterville - 63	\$126,199	\$120,259	95.29%
Charlotte - 64	\$109,926	\$103,335	94.00%
Portland - 65	\$114,128	\$108,474	95.05%
Williamston - 83	\$187,490	\$179,492	95.73%
<b>Avg List Price, Sale Price &amp; Ratio's:</b>	<b>\$133,496</b>	<b>\$126,157</b>	<b>94.50%</b>

*Source: Greater Lansing Association of Realtors®* Note: "This agreement is based in whole or in part on data supplied by the Greater Lansing Association of Realtors® or its Multiple Listing Service. Neither the Association nor its MLS guarantees or is in any way responsible for its accuracy. Data maintained by the Association or its MLS may not reflect all real estate activity in the Market.

# CONDOMINIUMS



	1/1/08 - 12/31/08 <u>Year to Date</u>	1/1/07 - 12/31/07 <u>Year to Date</u>	% <u>Difference</u>
<b><u>LANSING - 01.03.05.07</u></b>			
Total Active Condominium Listings	82	69	19%
Average List Price	\$131,691	\$128,297	3%
# Sales	39	54	-28%
Average Sale Price	\$136,645	\$121,811	12%
Average Days on Market	82	101	Less 19 Days
<b><u>EAST LANSING - 09</u></b>			
Total Active Condominium Listings	90	106	-15%
Average List Price	\$171,244	\$177,041	-3%
# Sales	85	65	31%
Average Sale Price	\$162,465	\$158,799	2%
Average Days on Market	102	110	Less 8 Days
<b><u>HOLT/DIMONDALE - 11</u></b>			
Total Active Condominium Listings	38	31	23%
Average List Price	\$164,792	\$154,104	7%
# Sales	10	30	-67%
Average Sale Price	\$176,680	\$162,913	8%
Average Days on Market	78	110	Less 32 Days
<b><u>MASON - 13</u></b>			
Total Active Condominium Listings	24	28	-14%
Average List Price	\$157,561	\$170,092	-7%
# Sales	9	10	-10%
Average Sale Price	\$104,756	\$145,652	-28%
Average Days on Market	100	84	Plus 16 Days
<b><u>DEWITT - 21</u></b>			
Total Active Condominium Listings	12	24	-50%
Average List Price	\$205,663	\$195,162	5%
# Sales	5	11	-55%
Average Sale Price	\$190,330	\$223,056	-15%
Average Days on Market	69	95	Less 26 Days
<b><u>WAVERLY - 61</u></b>			
Total Active Condominium Listings	28	34	-18%
Average List Price	\$139,761	\$158,641	-12%
# Sales	11	17	-35%
Average Sale Price	\$144,182	\$175,816	-18%
Average Days on Market	145	115	Plus 30 Days
<b><u>GRAND LEDGE - 62</u></b>			
Total Active Condominium Listings	50	50	0%
Average List Price	\$157,855	\$173,838	-9%
# Sales	35	53	-34%
Average Sale Price	\$141,269	\$167,454	-16%
Average Days on Market	117	97	Plus 20 Days

# CONDOMINIUMS



## OKEMOS - 81

Total Active Condominium Listings	55	55	0%
Average List Price	\$148,545	\$169,866	-13%
# Sales	39	40	-3%
Average Sale Price	\$139,457	\$151,053	-8%
Average Days on Market	110	137	Less 27 Days

## HASLETT - 82

Total Active Condominium Listings	34	45	-24%
Average List Price	\$168,709	\$183,073	-8%
# Sales	35	35	0%
Average Sale Price	\$132,623	\$124,308	7%
Average Days on Market	115	130	Less 15 Days

## SURROUNDING SUMMARY

Total Active Condominium Listings	413	442	-7%
Average List Price	\$160,647	\$167,790	-4%
# Sales	268	315	-15%
Average Sale Price	\$147,601	\$158,985	-7%
*Average Days on Market	102	109	Less 7 Days

\*Does Not include relist history.

Market Surplus	17.75	16	Months
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